



Goldwasser
INSTITUTE

Systems
Motivation
Seminars
Coaching

Breakthrough Mindset!

**Change Your
Thinking...Change Your
Life**

Chad Goldwasser

Who am I?

- Chad Goldwasser - Founder/CEO Goldwasser Real Estate
- #1 Keller Williams Agent Worldwide 2007 and 2008
- Author, *Some Assembly Required: A Networking Guide for Real Estate.*
- National Speaker

Let go of judgment!
**Let go of your
embarrassment!**
Let your hair down!
Get loose! Get ready!

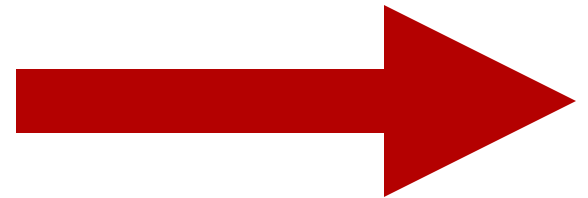
The Power of Your Subconscious



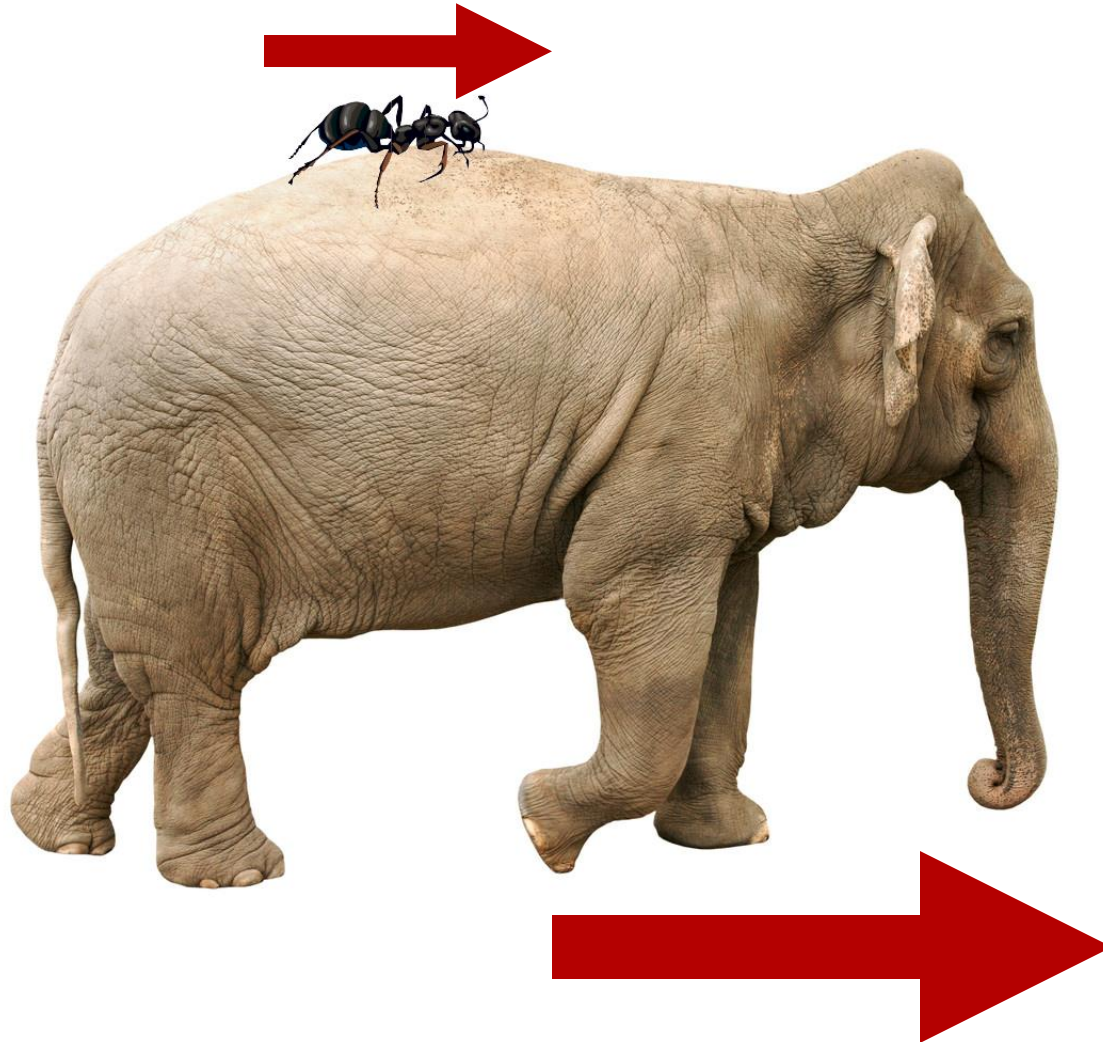
Think of Your Mind as a Garden



The Ant and the Elephant



The Ant and the Elephant



Roadblocks



Fear and Worry



Doubt and Belief



Lack of Vision





Your Past



- **Boot Camp for Your Brain!**



Wake-up Thought



Affirmations



Affirmations

- **Goal is to create a constant stream of positive thoughts about yourself running through your mind**
- **Get more convicted**
- **Surround yourself with affirmations**

Choose an Incredible Attitude



Big Goals



Goals

- **Think hard about them**
- **Write them down**
- **Look at them everyday to remind yourself of them and where you're going**
- **Never stop pushing yourself to attain your dreams**

Visualization



Gold Star Process



Gold Star Process

- **The objective of the GSP is to implant seeds into your subconscious mind that will get you moving in the direction of your dreams**
- **Get excited every time you see your stars and think about your goals**



- **Have a personal growth plan**
 - » **Books**
 - » **CDs**
 - » **Seminars**
 - » **Mentors and Mastermind groups**
 - » **Business coach**

What Will Happen Next?



Success is built Step by Step!

“There is no such thing as an overnight success. Every great company, every great brand and every great career has been built in exactly the same way: bit by bit, step by step, and little by little. There is no magic solution to success.”

–Seth Godin

Be Uncommon

“The truth is that most people have a better chance to be uncommon by effort than by natural gifts. Anyone could give that effort in his or her chosen endeavor, but the typical person doesn’t, choosing to do only enough to get by.”

—Tony Dungy
Quiet Strength

**CHOOSE TO BE
UNCOMMON!**

You are the ones!

You are the BEST!

There are NO LIMITS!

Q&A

Goldwasser Institute:

www.GoldwasserInstitute.com